Meeting Summary

National Motor Vehicle Title Information System (NMVTIS) ADVISORY BOARD MEETING Bureau of Justice Assistance Office of Justice Programs

Washington, DC March 2-3, 2011

The NMVTIS Advisory Board convened its third meeting on March 2-3, 2011, at the Department of Justice (DOJ), Office of Justice Programs offices at 810 7th Street, NW, Washington, DC. Over the two-day meeting, the following individuals were in attendance:

<u>Chair</u>

Major Greg Terp *Miami-Dade Police Department*

Designated Federal Official (DFO)

Alissa Huntoon Bureau of Justice Assistance (BJA)

Advisory Board Members

William Brauch Iowa Attorney General Office

Bernard Brown The Brown Law Firm

Steven Correll National Law Enforcement Telecommunication System

Judith Fitzgerald National Insurance Crime Bureau

Carl Ford Florida Department of Highway Safety & Motor Vehicles

John Giknis Insurance Services Office, Inc. (ISO) Karen Grim Virginia Department of Motor Vehicles

Van Guillotte Oklahoma Department of Public Safety (retired)

Jim Irish INSTAVIN

Lynne Judd Wisconsin Division of Motor Vehicles

George March Regional Information Sharing Systems

Kurt Myers Pennsylvania Safety Administration

Howard Nusbaum National Salvage Vehicle Reporting Program

James Owens CARCO Group, Inc. Neil Schuster American Association of Motor Vehicle Administrators

Ray Suberlak Audatex

Jerry Sullivan American Salvage Pool Association QCSA Holdings

Jim Taylor Auto Data Direct, Inc.

John Van Alst National Consumer Law Center

Robin Wiener Institute of Scrap Recycling Industries, Inc.

Michael Wilson Automotive Recyclers Association

Guest Observers

Mike Lambert Buddy Automotive Innovations, LLC

Robert (Bob) Cox Auto Data Direct

Thomas R. Litjen Property Casualty Insurers Association of America

Sarah Kathryn McRae Auto Data Direct

Glenn Turner Auto Data Direct

Alyssa Guenther Buddy Automotive Innovations, LLC

Ivette E. Rivera

National Automobile Dealers Association

James A. Moors National Automobile Dealers Association

Danielle F. Waterfield, Esq. Institute of Scrap Recycling Industries, Inc.

Steve Levetan (March 3rd only) Pull-A-Part, LLC

Kerrie Bentfield (March 3rd only) Brownstein Hyatt Farber Schreck, LLP

James Vogel *Equipment Data Associates*

Guest Presenters

Bob Passmore Property Casualty Insurers Association of America

Peter Foley Administration, American Insurance Association

Detective Bill Banahan Baltimore County, Maryland Police Department

Detective Sean Burke Baltimore County, Maryland Police Department

Ken Brooks James P. Meade Kathryn Rinker National White Collar Crime Center

<u>NMVTIS System Operator</u> <u>American Association of Motor</u> <u>Vehicle Administrators (AAMVA)</u> Patrice Aasmo Vivienne Cameron Philippe Guiot Mekala Joy (March 3rd only) Keith Kiser Marney Michalowski (March 2ndonly) Marc Saitta (March 2nd only)

Bureau of Justice Assistance (BJA) & Other

Kim Bright *BJA* Todd Brighton BJA

James Burch Acting Director, BJA

John Hill Consultant, The Hill Group, Inc.

Patricia Rimo Note Taker

Day One: March 2, 2011

Welcome Remarks and Introductions

Note: All presentations made at this meeting are available upon request. Please contact Alissa Huntoon, DFO.

Chairman Terp called the meeting to order at approximately 8:35 a.m., asked Board members to introduce themselves, and stated that the purpose of the Board is to look at NMVTIS and make any recommendations the members might have to the Bureau of Justice Assistance (BJA). He noted that BJA has been very supportive, in particular Mr. James Burch, Acting Director, BJA, whom he introduced for introductory remarks.

Mr. Burch welcomed participants, said the initiative continues to be important to the Administration and the Department of Justice, and stated that the early results are showing the success of NMVTIS with states, businesses, and consumers. He noted that the country's current economic situation would make it very difficult to continue to fund the system with federal dollars, particularly when the authorizing legislation calls for the system to be self-sustaining.

Chairman Terp reiterated the importance of NMVTIS and the Board, saying that vehicles continue to be a key area for fraud, the profits from which can be used to fund terrorist groups. He encouraged Board members to reignite the same kind of passion he saw at the Board's October meeting, particularly in the subcommittees.

Ms. Huntoon welcomed and thanked participants and addressed a few process

questions regarding the work of the subcommittees. Once the subcommittees have formulated recommendations, any subcommittee recommendations must be presented and discussed by the full Board. The NMVTIS Advisory Board may then make any official recommendations to BJA through the Chair. The Chair must submit any recommendation in writing to BJA.

Mr. Burch added that these rules are not unique to the NMVTIS Board but are standard for all Federal Advisory Committees. Ms. Cameron made housekeeping announcements.

Ms. Huntoon asked for comments, and hearing none, requested approval of the October 2010 meeting summary; the summary was approved with no corrections.

Ms. Huntoon welcomed new Board members Steve Correll, Nlets, and Jim Irish, INSTAVIN.

Presentation: The Importance and Value of NMVTIS to Auto Theft and Fraud Investigations

Chairman Terp said he believed the presentation by the detectives from Baltimore County, Maryland, would be helpful to show how, as law enforcement continues to close loopholes, the criminal element moves elsewhere. Detective Bill Banahan and Detective Sean Burke, Baltimore County, Maryland Police Department, presented on recent efforts in Maryland to track down fraudulent titles and the vehicles attached to them, many of which are cloned vehicles. The detectives said they had examined a large number of titles and found many altered titles The states yielding the most altered titles were New York, New Jersey, Georgia, Pennsylvania and North Carolina.

Board members were very intrigued by the presentations and asked the detectives many specific questions regarding altered documents and the various ways that vehicles can move fraudulently among jurisdictions. Summarizing much of the discussion, Chairman Terp said the presentations illustrate that criminals will adjust to what is necessary, and that if the average DMV worker does not fully understand 50 different states' titling procedures, he or she might not know which titles are legitimate. He said this situation proves the need for NMVTIS, which is designed to link as much information together as possible to facilitate the investigation process, which is very labor-intensive.

Chairman Terp also said that when states do not fully participate in NMVTIS, they create a major loophole for criminals. For example, he noted that when Florida tightened up its practices, criminal activity increased markedly in the neighboring state of Georgia.

In another general comment, Mr. Kurt Myers, Pennsylvania Department of Transportation, said NMVTIS could be part of the solution but not the whole solution. However, Pennsylvania has built a requirement into its system that no transaction can be completed if there is a hit on NMVTIS.

Chairman Terp suggested that a message could be returned from NMVTIS directing the user to "check with local law enforcement."

Presentation: VIN Cloning and Motor Vehicle Title Fraud

Chairman Terp introduced Mr. Ken Brooks, National White Collar Crime Center (NW3C), who introduced two trainers for NW3C, Mr. J.P. Meade and Ms. Kathryn Rinker. All three spoke about the value of the BJA/NW3C training program on VIN Cloning and Motor Vehicle Title Fraud, a program funded by BJA. The training is intended for law enforcement, departments of motor vehicles, and others so that they can become more familiar with the issues associated with VIN cloning and title fraud. The program also provides resources to assist in investigating such situations.

In response to questions from Board members, the presenters explained that the challenge in getting a precise number of cloned vehicles is that many people do not know they have been victimized. They said the training program includes a section on NMVTIS and that they are working on using webinars to transmit the information, as so many state travel budgets have been cut.

Chairman Terp asked the presenters to relay any feedback they receive on NMVTIS during the training, and a few Board members encouraged the trainers to continue to use webinars training as a training tool.

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Ms. Huntoon advised the guests in attendance of the times during which they could participate in the meeting. She also said that subcommittees would be meeting during the lunch hour and on the afternoon of March 3rd. These meetings are closed to the public.

NMVTIS Status Updates

DOJ Updates

Ms. Huntoon said there was no new information to share with the group and that enforcement efforts continue. Mr. Suberlak asked about the participation of towing companies, and Ms. Huntoon said that a clarification on towing

companies had been posted on the NMVTIS website. This topic was discussed at the October board meeting so that BJA could receive input from the Board members. As with all other reporting entities and stakeholders, BJA will conduct outreach and respond to questions. For example, BJA was invited to participate in a meeting in Arlington of a national towing association.

NMVTIS System Operator

NMVTIS Strategic Efforts

Mr. Schuster said that AAMVA has decided to take a more active, strategic leadership role to identify ways for NMVTIS to be self-sustaining in the future. AAMVA has decided to make a further investment in NMVTIS in addition to the grant funding, and has added staff resources devoted to strategy and business planning. AAMVA has also decided to implement lower pricing for single VIN checks of NMVTIS in large volumes. DOJ was made aware of the change.The pricing change will occur in March 2011.

Mr. Schuster introduced Ms. Patrice Aasmo, AAMVA Vice President for Products and Services, who has been appointed NMVTIS lead for AAMVA and will be able to draw from all divisions of AAMVA to support NMVTIS. He said AAMVA would like to conduct an independent assessment to identify market-based opportunities that may generate program income and provide opportunities to reduce program costs. The assessment would also examine program costs and the IT platform on which the system operates. Mr. Schuster showed a slide of how AAMVA is now structured to manage NMVTIS.

Ms. Aasmo said she has been involved with NMVTIS sporadically since its inception and is still in the learning process. Her role will be to direct the strategic aspects of the program, and in partnership with BJA, she will help work toward finding the necessary model of self-sustainability. She welcomed feedback from Board members.

Annual Report State Implementation Junk, Salvage and Insurance (J/S/I) Reporting

Ms. Cameron presented on the NMVTIS Annual Report. The Annual Report was published December 31, 2010 and is available on the NMVTIS website (www.vehiclehistory.gov.) The report covers the period from October 1, 2009 to September 30, 2010. The next report will be published on August 31, 2011. Preparation is currently underway. All future NMVTIS Annual Reports will be published on August 31st of each year.

Ms. Cameron also provided an update on the consumer access, third party reporting and state programs. . She highlighted the steady growth in the number of inquiries through the consumer access program and provided information on the number of title and brand records stored in NMVTIS. This led to a discussion regarding the reference to "87% of the vehicle population is within NMVTIS". Ms. Cameron explained that the population percentage was used as a metric that would have immediate meaning and impact. The percentage reflects the total vehicle registration population of those states that are providing their title data to NMVTIS.

Members asked questions regarding the timing of state participation and the potential of having 100% participation by 2012. Additionally, there was discussion on how much data NMVTIS contains. Ms. Cameron confirmed that states are required to provide information on active titles and registrations.

Members discussed overall efforts regarding state compliance, in particular efforts to include Illinois title data and update Tennessee title data in NMVTIS.

Mr. Van Alst asked if the revised pricing could be shared, and Mr. Schuster said that would be possible. Ms. Aasmo said AAMVA's pricing analysis was based on data price points rather than how much revenue might be gained. She committed to providing more information to Board members in the future.

Carco Group Inc.

Mr. Owens, CARCO, presented on CARCO consumer access data. A discussion followed, including a question on what percentage of inquires come back as junk records. It was reported that in just the CARCO data, about 10%, or 30,000 titles, come back as junk records. Mr. Brauch said it was logical to see an increase in junk vehicle records because these vehicles are frequently moved across state lines.

Mr. Owens said his data indicates that as a car ages, the number of titles per VIN goes up almost linearly, leveling off at about 10 years. The peak is at the five-seven year point, he said.

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NMVTIS Status Updates (Continued)

Auto Data Direct, Inc.

Prospective Purchase Inquiries (PPI) Program Results 2010, Salvage Reporting, Corporate and Consumer Survey Results

Mr. Jim Taylor, Auto Data Direct, made a presentation based on the PPI Report 2010, salvage reporting, and the results of a survey that was conducted with their corporate and consumer customers. Discussion arose as to the value of NMVTIS compared to commercial services such as Carfax and Experian. Mr. Taylor said

he did not have competitive intelligence to share except to say that the commercial services pull data from many sources. Mr. Owens said CARCO conducted a study showing that NMVTIS has a definite benefit for insurers but that there are also gaps in record sets when compared to commercially available counterparts. Overall, the survey indicated that NMVTIS shows great promise.

Mr. Terp said he appreciated the survey results and asked Mr. Taylor if, for the next meeting, he could provide more detail on the survey respondents, including their geographic location. Mr. Nusbaum also said he had done a comparison between Carfax and NMVTIS and that for branding and total loss, NMVTIS captures information that the commercial information resellers do not.

New StiQR programs

Mr. Taylor gave a short presentation on the newly developed StiQR program, a system of quick response codes that can be scanned with a Smartphone to take the consumer to the dealer website and NMVTIS, even when the dealership is closed. Mr. Bernard Brown said that the tool sounds useful but cautioned against overstating what NMVTIS could do. Mr. Taylor said he appreciated the feedback and would make any necessary changes in the promotional literature.

Insurance Services Organization (ISO)

Mr. John Giknis, ISO, said that as a data consolidator, ISO represents most of the insurers in the US in reporting as well as 896 auto recyclers. Insurance carriers are reporting just shy of 1 million vehicles and salvages to NMVTIS, he said, representing a 12% increase from last year. While ISO is primarily a claims database, they offer NMVTIS reporting as a value-add to their members. Mr. Giknis said they see about 20% of total loss vehicles reported to NMVTIS, mainly because of the 0-5 year window.

Mr. Terp asked if Mr. Giknis could determine for the Board what the percentage would be from 0-10 years. Mr. Giknis said he would do that, and Mr. Suberlak said they could help with that

Presentation: Insurance Reporting

Mr. Bob Passmore, representing the Property Casualty Insurers (PCI), spoke to the Board, saying his members are very interested in NMVTIS for its potential not only because of the reporting requirements but because it could be a fraud fighting tool. He said PCI does not, however, support expansion of the system beyond the scope of the law to gather additional information. PCI believes its role is to assist members on compliance issues, encourage state participation, and provide assistance to DOJ, AAMVA, and the NMVTIS Board. Mr. Peter Foley, American Insurance Association (AIA), said his association writes 5 of the top 10 commercial lines of insurance. He said it was worth noting that four of the largest insurers are not affiliated with any trade group and he advised the Board to contact them also. He stated that his members do not believe the government ought to be in the database business. He said that if the Board was looking for more information for NMVTIS, they should not look to his members because they were not going to provide it. If there should be a movement to expand NMVTIS, he said the cost of reporting would be passed onto the public.

In response to questions, Mr. Foley said he does not believe there is a public policy benefit to NMVTIS because it would never reach 100% participation. Mr. Terp reminded the Board that the purpose was not to debate AIA or PCI but to understand their position.

PCI and AIA were questioned if their position on NMVTIS would change, assuming that NMVTIS did in fact provide a public policy benefit. Mr. Passmore and Mr. Foley responded that even if there was a public policy benefit to NMVTIS reporting, they would still be opposed to any expansion of their reporting responsibility beyond what they were legally required to provide at the present time. PCI and AIA were then asked if this was the position of their members or that of their own associations' independent of their members. Mr. Foley and Mr. Passmore responded that this was the position of their members and that their organizations do not take positions on their own without the approval of their members

Public Observer Comments

No comments were made.

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NMVTIS Operator System Costs

Mr. Terp said the Board was going to make the overview of system costs a regular part of its meetings. Mr. Schuster introduced Mr. Marc Saitta, AAMVA CFO, who presented the financial overview and took questions. Board members asked about the renegotiation of the contract with IBM, which Mr. Saitta said would reduce datacenter costs by 11%. The members also asked about the percentage of contractors to staff and the cost associated with using contractors versus staff. Mr. Saitta indicated that moving away from hiring contractors to hiring full time employees was cost-effective and could save about 30% in staff costs.

Mr. Terp said the financial details are helpful as the Board looks to move

NMVTIS to a self-sustaining operation. Mr. Nusbaum asked what the savings might be if NMVTIS were moved to an entirely different platform. Mr. Saitta said AAMVA would be looking at the issue of data center costs and different platforms for the system.

Adjourn/Closing Remarks

Mr. Terp said the next day would be important, with a discussion of marketing NMVTIS in the morning. He asked the subcommittee leaders to inform him if they wished to make a presentation.

Mr. Terp adjourned the meeting at approximately 3:55 p.m.

Day Two: March 3, 2011

Welcome Remarks/Marketing NMVTIS

Mr. Terp welcomed Board members and housekeeping announcements were made.

NMVTIS Name, Leveraging www.vehiclehistory.gov

Mr. Taylor made a presentation on potential branding for NMVTIS. This was followed by a lengthy and far-ranging discussion in which the following points were made:

- NMVTIS was not intended to compete with other commercial vehicle history reports. DOJ encourages consumers to check as many resources as possible and even get a used vehicle inspected. However, NMVTIS and commercial services share many of the same users, so at least two Board members said there is an oblique competition. It was noted that some states might also see NMVTIS as competition for revenue that could flow to them.
- Before considering any re-branding, a couple of Board members suggested stepping back and considering the value of NMVTIS. NMVTIS is the only vehicle history database in the nation to which all states, insurance carriers, and junk and salvage yards are required by federal law to report.
- There is no marketing budget for NMVTIS and the Board should not be recommending changes to the formal name of NMVTIS. The Board could,

however, suggest tag lines or a short, engaging description of NMVTIS and also possibly a logo.

- The fact that the operation of NMVTIS is overseen by the federal government is believed to be a tremendous differentiator, and a federal government logo is an extremely valuable brand that should be leveraged in communicating about NMVTIS.
- A potential relationship between Carfax and NMVTIS was discussed. Ms. Huntoon again reiterated that DOJ is open to discussions with any vehicle history service provider to discuss ways to work together to provide NMVTIS information.
- Mr. Taylor said they know from first-hand experience that people do not understand the title "NMVTIS." They ask how to pronounce it and what it means. One name suggested as a tagline was "Government Vehicle Data Services." Mr. Terp said that many Board members, such as Mr. Taylor, are already marketing NMVTIS through their daily interactions with customers, and thus the marketing effort is underway, calling this a positive development.
- Ms. Judd and Ms. Grim noted how important revenue from the sale of title information is to the states; saying states would not want to lose it to NMVTIS, especially through "scope-creep." Ms. Judd said the system's statutory purpose is to diminish the use of vehicles in crime and to reduce fraud, suggesting those might conflict with a self-sustaining model.
- Mr. Ford and Mr. Myers said the goals of NMVTIS are public safety and consumer protection and that these goals have more value than any revenue stream.
- Mr. Irish proposed paying a portion of NMVTIS revenues back to the states. Mr. Ford responded that states have to innovate and devise new revenue streams.
- A Facebook page for NMVTIS was proposed, and new technology such as the StiQR program was praised. Another suggestion was to ask others such as state licensing entities, driver testing facilities and so forth to include a message on NMVTIS with their communications.
- Discussion also arose about whether to aggressively promote NMVTIS at this point. Mr. Nusbaum stated that holding off would irreparably harm people engaged in commercial transactions.
- Mr. Terp reminded the Board that they were to make recommendations to

BJA. He proposed returning to the subject later in the meeting to try to agree on some recommendations.

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Inclusion of Additional Data in NMVTIS

Benefits of including additional information (such as lien data) in NMVTIS

Mr. Terp explained that, as Mr. Spiller was unable to attend the meeting, Mr. Roland Smith, Locator Technologies, would be making a presentation via speakerphone on lien data. Mr. Smith explained that Locator Technologies can provide accurate lien data quickly and electronically. He said that Locator provides this data to most of the financial market. Discussion ensued on the value of having up-to-date lien data in NMVTIS, with most Board members agreeing that having such data would be desirable. In response to questions, Ms. Cameron clarified that lien data may be included in a state record provided to another state but that it is an optional data element that is not stored in the NMVTIS central file.

Mr. Correll said that an inquiry to Nlets provides most lien data. Mr. Correll asked about the timeliness of the Locator data is and Mr. Smith responded that it is updated weekly or bi-weekly. The issue of cost was raised, and Mr. Correll noted that Locator is a for-profit company. Mr. Smith said he did not believe there would be a fee for NMVTIS to include lien data and that Mr. Terp had wanted the Board to have the opportunity to talk about the service.

Mr. Terp said lien data is very valuable to both law enforcement and consumers. He thanked Mr. Smith for his presentation.

Marketing Recommendations

The Board returned to the consideration of potential recommendations on the marketing and/or branding of NMVTIS. They agreed they would like a different type of labeling for NMVTIS. They also agreed to suggest ways to modify the current website, and Mr. Bernard Brown agreed to assemble a group of 3-4 Board members to develop specific recommendations.

Observer Comments

Mr. Glen Turner, Auto Data Direct, formerly with the Florida Department of Highway Safety and Motor Vehicles and as well as a former Chair of AAMVA's Board of Directors, said it was good to see how far NMVTIS had come. He said that several years ago, the NMVTIS service was offered to the commercial search providers such as Carfax but they were not interested. He also said that once consumers see the value of the data in NMVTIS, it is easier to direct them to the applicable state data, which is more detailed.

Mr. Foley said he did not wish to leave the wrong impression and that AIA does support NMVTIS, particularly as a fraud-fighting tool. He said the Board has a "big hole" in not having insurers. Mr. Passmore agreed, saying PCI had offered its services to the Board.

Mr. Terp then asked for comments from Board Members

Board Member Comments

Mr. Wilson, Automotive Recyclers Association, said that enforcing NMVTIS is a huge issue and that while some recyclers are doing the right thing, many more are not. He asked about plans to supplement federal enforcement activities., and Mr. Terp said the Board had been told that specific information on enforcement, such as ongoing investigations, etc. would not be discussed in depth but that enforcement was taking place. Mr. Terp commented that educating law enforcement on how to access NMVTIS was extremely important.

Ms. Huntoon offered to circulate any letters that were sent out and to keep the Board apprised of DOJ's efforts. While she said she could not discuss specific cases, she said she wanted to let people know that DOJ is taking enforcement seriously. Mr. Nusbaum stated that there are reporting entities that are paying attention.

Mr. Sullivan raised the issue of unintended consequences where a vehicle might be erroneously reported as a total loss in NMVTIS and a DMV takes action, such as branding a title. In response, Mr. Nusbaum explained that this situation of an erroneous reporting can be addressed by using the "ignore" or correction capability within NMVTIS. Ms. Huntoon said she would be happy to have a separate conversation with Mr. Sullivan and AAMVA about options for correcting entries as this was an operational issue, not a policy issue for Board consideration. Mr. Brauch also said there are several brands that are in between clear title and salvage that are important to consumers.

Mr. Brown raised the point that at the end of March it would be two years since insurance and salvage information was required. He asked Mr. Passmore and Mr. Foley if all of their member companies were fully reporting. Mr. Passmoore said he has no way of knowing that information.

Synopsis of Subcommittees

Mr. Terp called on the chair of each of the subcommittees to report on their progress, as follows:

Terminology

Ms. Weiner said they had started with a flow chart and were trying to capture all the different movements of a car through the system, from birth to end of life. They hope to have the chart completed by the end of March. The subcommittee then plans to look at the various terms to come to a common understanding of their meaning.

Revenue Options

Mr. Van Alst said they had spent a lot of time working on logistics and the official guidance. In terms of substance, they have focused on how they will move forward. Their first step will be to look at revenue options within the current regulatory framework. By the next meeting they hope to have a set of revenue options reflecting no regulatory changes. Then beyond that, he will ask members to think outside the box. They are having monthly calls to continue this work.

Technology Capabilities

Mr. March said that the group had been focused on getting additional guidance from BJA before moving forward. They have had email conversations on topics for the agenda for the face-to-face meeting later in the afternoon. The subcommittee's objective is to assess the flexibility of the NMVTIS architecture. He indicated that representatives from AAMVA have been invited to address the group during the afternoon session.

Subcommittee Guidance

Mr. Terp asked Ms. Huntoon to review the guidance for the subcommittees.

Ms. Huntoon provided a review of the latest NVMTIS Subcommittee Guidance; a copy was included in the meeting materials provided to the Board members. She reiterated the importance of working within the guidance as presented, in particular, membership and the protocol for adding members, and acknowledged that there were a number of requests for adding new members or presenters that were made in the previous week that had not been addressed due to lack of time to consider and discuss with the Board Chair. The subcommittee memberships stand as noted, and she indicated the outstanding request would be reviewed in the coming weeks. She reminded them that the subcommittees report to the Board and that recommendations must come to the full Advisory Board. Finally,

as the DFO, she can be present at more than one meeting at once; therefore she designated Ms. Kim Bright and Mr. John Hill to represent her at the Revenue Options subcommittee meetings,.

Closing Comments/Next Meeting Date

Mr. Terp asked Board members to check their availability for June for the next meeting.

He then asked if Board members had any closing remarks (summarized below):

Ms. Judd acknowledged that the state DMV representatives would continue to be the "yeah, but" people, notwithstanding a commitment to see NMVTIS through on all fronts. They want to see the initiative continue along with financial resources being committed.

Mr. Giknis said the Board should have insurance company representation.

Mr. Irish said he would like to see the asset of a BJA or DOJ logo included on the consumer access side to increase visibility.

Mr. Brown said he would also like to have insurance representatives on the Board.

Mr. Van Alst said it was great to see that the commitment continues and that NMVTIS brings so much value.

Mr. Taylor said the Board was pushing the envelope and that he appreciates the openness, comments, and suggestions.

Mr. Nusbaum said thanks and that it is a great Board and was a great meeting.

Chairman Terp thanked the Board and adjourned the meeting at 11:28 am.